No Joke: Current Realities in the Entertainment World

USC Gould School of Law – Beverly Hills Bar Association

2022 Institute on Entertainment Law and Business

Keynote Speaker

Byron Allen
Allen Media Group

M.C.L.E./C.P.E. Credits Available

Register Online At: http://gould.usc.edu/cle/entertainment

#USCLawEnt
get the latest inside scoop
For over 65 years, the USC Gould-BHBA Institute on Entertainment Law and Business has been the premiere conference for entertainment professionals in the nation. Join the Industry’s most powerful players for an in-depth examination of the most current entertainment law issues and the latest business perspectives. The 2022 Institute on Entertainment Law and Business will be held in an in-person format at the USC University Park Campus. You don’t want to miss this exclusive program!

Note: On-Demand recordings will not be made available after the Institute.

topics for today
Whether you are a lawyer, executive, agent, producer or accountant, you will get the latest up-to-date information you need to navigate the entertainment industry successfully.

Don’t Miss Out - Sign Up Now!

REGISTER ONLINE AT http://gould.usc.edu/cle/entertainment

sponsors and supporters
The USC Gould School of Law, Beverly Hills Bar Association, and Planning Committee gratefully acknowledge the Institute sponsors:

gold sponsors
DLA Piper LLP (US)
Gang, Tyre, Ramer, Brown & Passman, Inc.
GHJ
Gibson, Dunn & Crutcher LLP
Greenberg Traurig, LLP
Katten Muchin Rosenman LLP
Latham & Watkins LLP
Loeb & Loeb LLP
Manatt, Phelps & Phillips, LLP
O’Melveny & Myers LLP
Russ August & Kabat
Sheppard Mullin
Sidley Austin LLP
Venable LLP

silver sponsors
Glaser Weil LLP
Sklar Kirsh LLP

supporters
The Association of Media & Entertainment Counsel
Association of Talent Agents
National Association of Record Industry Professionals

Please visit our website at http://gould.usc.edu/cle/entertainment for a complete and up-to-date list of institute contributors.
8:40 AM – 8:45 AM
Welcome and Opening Remarks
USC Bovard Auditorium

Mary S. Ledding
CO-CHAIR
Law Office of Mary S. Ledding

8:45 AM – 9:45 AM
The Industry: Trends, Fads and Transformation
Returning once again for his 12th consecutive kick-off presentation, Jeffrey Cole will share insights from his ongoing studies tracking current trends in entertainment. After lockdowns, slowdowns, and speed bumps, what lessons have been learned? And how has the current alignment of companies and players changed? Be prepared to hear answers, conclusions, and suspicions from this tested oracle of the future and the past.

Jeffrey Cole
CEO
Center for the Digital Future
USC Annenberg School for Communication and Journalism

9:45 AM – 10:45 AM
No Laughing Matter: Legal Issues in Representing Comedians
The comedy business isn’t all laughs. Leading experts will explore legal issues confronting Comedians. This panel will examine different sources of revenue streams for Comedians, First Amendment and cancel culture, defamation, joke theft, the conversion of material into TV Series, and the fight over royalties for recordings playing on third party internet sites.

Brenner Lackey McDonald
Lackey | McDonald, PLLC
Nashville, TN

Chrissy Maron
Rowan Maron Feil LLP

David Martin
CEO of Avalon USA & Director of AMG Avalon Entertainment

MODERATOR
Leigh Brecheen
Brecheen, Feldman, Breimer, Silver & Thompson

10:45 AM – 11:00 AM
Networking Break

contact information
USC Gould School of Law – Continuing Legal Education
699 Exposition Boulevard, Suite 326
Los Angeles, CA 90089-0071

EMAIL: cle@law.usc.edu
WEBSITE: http://gould.usc.edu/cle/

Office hours are 9:00 a.m. to 5:00 p.m. Pacific Time, Monday to Friday.
11:00 AM – 11:05 AM
Morning Program Resumes
USC Bovard Auditorium

11:05 AM – 12:05 PM
The Multi of Metaverse
What is the Metaverse and why are billions of dollars being spent developing it? Who is building it? Is there more than one? Hear about these issues, digital currency and the payment methods that will be adopted, how NFTs and tokenization will affect the transactional landscape, and how the Metaverse will be regulated and policed. Find out how your time in the Metaverse will be monetized, how dealmaking is different and whether cross platforming is possible. Is it time to acquire virtual real estate, outfit your avatar and decorate your room? This panel will highlight the new opportunities the Metaverse will provide to traditional media, emerging companies, brands, artists, influencers, gamers and consumers.

12:05 PM – 1:05 PM
The Music Business is Back: What Does That Mean?
The music industry was devastated by piracy, but now it’s roaring back, with 2021 being its biggest year in history. This panel will explore how the industry currently works from the viewpoint of recorded music, touring, and future opportunities. The challenges for artists and companies will be discussed, including agreements that cover all necessary aspects, tips in revenue stream negotiation, and what contract terms still work.

1:05 PM – 1:15 PM
Morning Program Adjournment
Passing Period to USC Ronald Tutor Campus Center Ballroom

PROGRAM CONTINUED >>

Register online
Early Bird Registration ends 9-18-2022

http://gould.usc.edu/cle/entertainment
Byron Allen founded Allen Media Group/Entertainment Studios in 1993 and currently serves as Chairman and Chief Executive Officer. He began his career in comedy and did stints as a writer, stand-up comic, talk show host, and producer before founding and owning his own media company. Mr. Allen was selected for the Bloomberg 50 as one of the people in business, entertainment, finance, politics, technology and science whose accomplishments were particularly noteworthy. He has received numerous other awards for his efforts.

Headquartered in Los Angeles, Allen Media Group owns 36 network affiliate broadcast television stations (ABC-NBC-CBS-FOX) in 21 U.S. markets and twelve 24-hour HD television networks serving nearly 220 million subscribers, including The Weather Channel and plans to debut The Weather Channel Español, the first 24 hour Spanish language weather service. Mr. Allen’s Entertainment Studios is distinguished as the first African-American owned multi-platform media studio producing and distributing wide-release motion pictures and content for all platforms. He proudly calls it the “Walmart of TV.”

Byron Allen
Founder/Chairman/CEO
Allen Media Group

Byron Allen
Founder/Chairman/CEO
Allen Media Group

Bruce M. Ramer
CHAIR
Gang, Tyre, Ramer, Brown & Passman, Inc.

Luncheon and Keynote Presentation:
Interview with Byron Allen
USC Ronald Tutor Campus Center Ballroom

Join Byron Allen, Founder, Chairman, and Chief Executive Officer of Allen Media Group, for a 30-minute conversation with Bruce Ramer about the current landscape of the entertainment industry.

2:35 PM – 2:45 PM
Luncheon Program Adjournment
Passing Period to USC Gould School of Law

continuing education credits

ATTORNEYS. Minimum Continuing Legal Education (MCLE): USC Gould School of Law, a State Bar of California-approved MCLE provider, certifies that this activity qualifies for minimum continuing legal education credit in the amount of 6.5 hours, of which 1 hour may apply to legal ethics credit. This event may or may not meet the requirements for continuing legal education in other states. Please check with the bar association or Supreme Court in the state in which you are seeking credit to determine if this event is eligible.

ACCOUNTANTS. Continuing Professional Education (CPE): This program meets the guidelines set by the California State Board of Accountancy in the amount of 360 minutes. The maximum CPE that may be claimed is 7 hours.
Panelists from all sides of the negotiating table, including reps from an independent studio, a streamer, a talent agency, and a talent attorney, will share trends in talent compensation structures and explore the challenges and opportunities for production and distribution companies as well as for talent in today’s business environment. Our speakers will also discuss their views on how the evolving film and television industry will impact compensation packages in the foreseeable future.

With a record $233 billion in announced deal value last year, the entertainment industry has been consolidating at a blistering pace. Recent robust M&A activity around production companies, in particular, driven by strong interest from private equity and strategic buyers, is the focus of our panel of experts as they examine key issues from the perspectives of the production company, buyer, and financial advisors. Our speakers will discuss latest trends and developments in company valuation, diligence, and the retention of high-profile individuals, among other topics.

The entertainment industry is rife with potential privacy risks when dealing with consumer and employee personal information. California has passed several new laws, including the California Consumer Privacy Act (CCPA) and the California Privacy Rights Act (CPRA), which goes into effect on 1/1/23. These and other state and foreign laws substantially alter risk for media and entertainment companies and give consumers, talent, employees, contractors, and other vendors rights around their data. This panel will provide an overview of privacy, the CCPA and CPRA and provide guidance on how privacy issues impact counseling clients on such things as casting, COVID testing and vaccines, launching a marketing website, and tracking diversity metrics.
**Production Incentives: Where Are They and How Do We Access Them**

Experienced panelists will explore tax subsidies, credits, and other production incentives available to film and television producers. The panel will also address accessing incentives, working with local production service companies, what producers and studios look for and problems collecting incentives from foreign governments.

**The Ethics Factor: Entertainment Malpractice and State Bar Issues**

Learn how to avoid State Bar complaints and what to do if it comes calling. Panelists will cover the latest developments in fee agreements and malpractice claims and defenses, with an emphasis on entertainment law.

1 HOUR OF MCLE LEGAL ETHICS CREDIT

3:45 PM – 4:00 PM

Networking Break

4:00 PM – 5:00 PM

Afternoon Panels – Second Session

USC Gould School of Law

The concurrent sessions held at 2:45 PM repeat at 4:00 PM. Attend a second session of your choice!

5:00 PM

Adjournment

---

**USC Gould School of Law**

**Media, Entertainment & Technology Law Program**

The Media, Entertainment & Technology Law Program at the USC Gould School of Law offers students a unique educational experience that addresses the complex mix of legal and business issues in content and technology markets. Our innovative curriculum prepares students for practice through courses taught by our research faculty (intellectual property and business law) and senior transactional and litigation attorneys (skills and simulation workshops) along with experiential learning through our Intellectual Property and Technology Law Clinic. Students who wish to specialize in entertainment law have the opportunity to earn a Certificate in Media and Entertainment Law, including courses at the USC School of Cinematic Arts. Interested in learning more about our program, students and graduates? We encourage you to browse our website at https://gould.usc.edu/academics/concentrations/entertainment/ or contact the Director, Professor Jonathan Barnett, at jbarnett@law.usc.edu.
planning committee

Bruce M. Ramer  
CHAIR  
Gang, Tyre, Ramer, Brown & Passman, Inc.

Mary S. Ledding  
CO-CHAIR  
Law Office of Mary S. Ledding

Mark E. Halloran  
CO-CHAIR  
HTM Partners LLP

Tom Ara  
DLA Piper LLP (US)

Merav Broder  
Fuse Los Angeles

Nancy A. Bruington  
Latham & Watkins LLP

Joseph A. Calabrese  
Independent Consultant / Latham & Watkins LLP (Retired)

Vincent H. Chieffo  
Greenberg Traurig, LLP

Yula Chin  
Associate GC  
Riot Games

Shaun C. Clark  
Sheppard Mullin

Judith C. Dornstein  
The Law Offices of Judith C. Dornstein

Scott Edel  
Loeb & Loeb LLP

Glenn D. Feig  
Reder & Feig LLP

Keith G. Fleer  
Keith G. Fleer, A Professional Corporation

Uri Fleming  
Head of Business Affairs, Unscripted Television  
Amazon Studios

Jenna Z. Gambaro  
Business Affairs Executive  
Creative Artists Agency

Rich Ginsburg  
Richard F. Ginsburg, Attorney at Law, Inc.

Steven Goldfisher  
Law Offices of Steven J. Goldfisher

Justin M. Goldstein  
Sklar Kirsh LLP

Ilan Haimoff  
GHJ

Daniel D. Helberg  
SVP, Business & Legal Affairs  
Shed Media US Inc.

Michael S. Hobel  

Katten Muchin Rosenman LLP

Neville L. Johnson  
Johnson & Johnson LLP

Ari Lanin  
Gibson, Dunn & Crutcher LLP

Robin Maness  
Associate Dean of Development, Alumni Relations and CLE  
USC Gould School of Law

Beth Millman  
Co-Head/Executive Director, Entertainment Contracts  
SAG-AFTRA

David Albert Pierce  
Pierce Law Group LLP

Gregg B. Ramer  
Entertainment and Media Advisor

Anita Rivas  
The Law Offices of Anita Rivas

Barbara M. Rubin  
Glaser Weil LLP

Brian C. Schaller  
InfoLawGroup LLP

Steven D. Sills  
GHJ

Stanton “Larry” Stein  
Russ August & Kabat

Matthew C. Thompson  
Sidley Austin LLP

Rik Toulon  
General Counsel  
AGBO

Steve E. Tsoneff  
Gibson, Dunn & Crutcher LLP

Lawrence Ulman  
Senior Vice President  
Comcast

Silvia Vannini  
O’Melveny & Myers LLP

C.J. Vranca  
EVP, Business and Legal Affairs  
Funny or Die

Ellen C. Waggner  
SVP, Associate GC  
CBS Studios

Thomas A. White  
Artist Rights Consultant

Daniel M. Yankelevits  
EVP, Legal Affairs  
Sony Pictures Entertainment

Juliette C. Youngblood  
Youngblood Group PC
Follow USC Gould Continuing Legal Education on

FACEBOOK: https://www.facebook.com/USCLawCLE
LINKEDIN: https://www.linkedin.com/showcase/uscgouldcle
INSTAGRAM: https://www.instagram.com/USCGouldCLE/
TWITTER: https://twitter.com/USCGouldCLE (@USCGouldCLE)
#USCLawEnt
upcoming USC Gould School of Law programs

TRUST AND ESTATE
Wednesday, November 9, 2022

CORPORATE COUNSEL
Wednesday, November 30, 2022

TAXATION
Monday - Wednesday, January 23-25, 2023

INTELLECTUAL PROPERTY
Monday - Tuesday, March 20-21, 2023

Email cle@law.usc.edu to join our mailing list and keep up to date with our programs.
The 2022 Institute on Entertainment Law and Business will be held in an exclusively in-person format. No livestream or Videos On Demand will be available.

The registration fees are outlined on the following page of this brochure and include all sessions, the luncheon and refreshment breaks, parking, Institute event platform, and an electronic download of the Institute syllabus. Early registration is encouraged as space is limited and the Institute typically sells out. No Videos On Demand will be available.

We are utilizing an event platform called the Attendee Hub, where you can read information about the sessions, speakers, and sponsors, find links to download syllabus materials, and submit surveys required to qualify for CE credit. The CLE Office will send announcements and reminders prior to the Institute with additional instructions on how to log in to the platform. It is strongly recommended that you include your mobile phone number when completing your online registration, so the unique access codes needed to enter the site may be sent to you directly, via text.

All registrations and purchases are final and non-refundable.

The Institute will be held at the beautiful University of Southern California University Park Campus. Learn more about USC at http://www.usc.edu. Your registration fee includes parking at the USC Figueroa Street Parking Structure. Detailed parking instructions will be emailed to you upon registration. For information about nearby hotel accommodations, please visit our website at http://gould.usc.edu/cle/entertainment or contact the CLE Office at (213) 821-3580.

Badges will be held at Will Call, located in front of Bovard Auditorium from 7:30 a.m. until 1:00 p.m. and in the lobby of the USC Gould School of Law from 2:30 p.m. until 5:00 p.m. If you arrive just before the luncheon session, proceed directly to the USC Ronald Tutor Campus Center Ballroom and pick up your badge at the USC Gould School of Law after the luncheon. No badges will be mailed.

We recommend business casual attire and comfortable shoes for walking around the University Park Campus.

Exhibitor space is limited to sponsors, so reserve your space as soon as possible. Visit our website at http://gould.usc.edu/cle/entertainment or call our office at (213) 821-3580.

USC Gould School of Law welcomes the participation of individuals with disabilities at our continuing legal education events. If you require special accommodations or have any questions, please contact the USC Gould Continuing Legal Education office at cle@law.usc.edu or call (213) 821-3580. To request a special luncheon meal, complete the alternate meal form or check the appropriate box in the registration form on the inside back cover of this brochure. The Institute cannot accommodate special meal requests without advance notification.
registrant name: ____________________________________________

occupation/title: __________________________________________

organization/law school: ______________________________________

address: __________________________________________________

city: __________________________ state: _____ zip: ____________

office telephone: __________________ mobile phone*: __________________

email: ______________________________________________________

*our event platform uses text verifications. mobile numbers will not be shared otherwise.

☐ check here if you are a USC Gould alumnus. Class Year: __________

Only your name and organization will be shared with sponsors. If you would like us to share additional information for programming/sponsorship purposes, please select one or more of the following criteria:

☐ name, organization, and address ☐ name, organization, and email ☐ my information may not be shared (so I will be removed from potential networking lists)

registration

individual

☐ $429 Early Bird Registration – In-Person (ends 9/18/2022)

☐ $499 Standard Registration – In-Person (begins 9/19/2022)

☐ $389 Recent USC Gould Alumni (Grad Years 2012-2022) – In-Person (begins 9/19/2022)

Groups

☐ $399 Early Bird Groups of 5 or More from the Same Organization – In-Person

☐ $449 Groups of 5 or More from the Same Organization – In-Person

(printed registration forms must be submitted together)

students

☐ $150 Full-Time Law Student – In-Person

note: USC Gould Law Students should contact the G&IP Office (LLM/MSL) or Student Services (JD) for their discount code. Code: __________

LUNCHEON MEAL – ALTERNATIVE/SPECIAL REQUEST

To request a special luncheon meal, complete the alternate meal form or select the box below.

☐ Check here to request a vegan and gluten-free luncheon meal.

format

The Institute is offered exclusively in an in-person format. No livestream/recordings will be available.

payment methods

☐ Credit Card: Register and pay online at http://gould.usc.edu/cle/entertainment (Recommended for faster service)

☐ Check: Make checks payable to USC Gould School of Law and mail with completed form to:

USC Gould School of Law
CLE Entertainment Registration
699 Exposition Boulevard, Suite 326
Los Angeles, CA 90089-0071

CANCELLATIONS

Registrations are final & non-refundable. Questions? Email cle@law.usc.edu or call (213) 821-3580.